

VitroScreen has signed an Agency Agreement with Takis Foustanos & CO with the aim of expanding its presence in Greece, Turkey, Cyprus and Bulgaria

Marisa Meloni, VitroScreen's CEO commenting the agreement said: "We are particularly proud of this commercial partnership that will allow us to further expand our market in the four countries providing in vitro services and regulatory consultancy to the pharma and medical devices, cosmetics, food and chemical industries. Takis Foustanos' sales team will certainly provide a strong support to the market players in the region and make the acceptance of alternative methods to animals testing for regulatory toxicology and pre-clinical efficacy more widespread and relied upon".

Vasilis Foustanos, Takis Foustanos & Co's Sales Manager said: "We are satisfied and proud to start this new partnership with VitroScreen Laboratory for mutual benefit. Despite the difficult period we are all facing, this collaboration seems challenging and we will put our best to promote VitroScreen's high quality services to premium accounts. Our sales team's long experience and excellent contacts put us between the top and more trustful partners in the markets of cosmetics, soap & detergents, food and pharma."

VitroScreen was established in 2001 by Marisa Meloni and since 2014 it is a member of EU-Netval, the European Union Network of Laboratories for the Validation of Alternative Methods. Taking advantage on its unique expertise on the use of 3D human skin models for pre-clinical studies and state-of-the-art equipment VitroScreen does not simply perform and deliver a test, but rather a completely new and different testing approach leading to a strong body of evidences. VitroScreen has so far developed 500+ in vitro experimental models for safety and efficacy testing: the protocols are suitable to assess either ingredients or finished products for the cosmetic, pharmaceutical, medical devices and nutritional industries. In 2019 VitroScreen has registered VitroScreen ORA® (Organoids Research Applications) a platform specialized in the research, development and production of standard and customized, human cells-based 3D scaffold free spheroids and organoids that opens a new perspective and opportunity to predict the efficacy of personalized treatments.

Takis Foustanos & CO was established in 1988, by Takis Foustanos, founder and chemist, and counts more than 35 years of experience in the Greek market, acting as an agent and distributor of raw materials for the chemical industry. Its main fields are cosmetics, fragrances, flavors, food, detergents and acrylic polymers. Its aim is to promote high quality raw materials and efficient technical support. Representing some of the biggest European, USA and Far East (Japan, Korea, Singapore) raw materials suppliers, Takis Foustanos & Co supplies bulk and packaged chemicals in Greece, Turkey, Cyprus and Bulgaria with expertise and experience, always keeping up to date with global changes and regulations of the chemical industry. Takis Foustanos' professional approach to customers' portfolio, from big multinationals to smaller accounts, makes them a trustful partner.

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